FINANCIAL STATEMENTS

DECEMBER 31, 2018

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INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF THE MISSISSAUGA HERITAGE FOUNDATION INCORPORATED

We have audited the financial statements of The Mississauga Heritage Foundation Incorporated (Foundation) which comprise the statement of financial position as at December 31, 2018 and the statements of fund balances, funds revenue and expenditure and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with similar organizations, the Foundation derives revenue from donations and fund raising events; the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to income, excess of revenue over expenditures and cash flows from operations for the years ended December 31, 2018 and 2017, current assets and liabilities as at December 31, 2018 and 2017 and fund balances at both the beginning and end of the years ended December 31, 2018 and 2017. Our audit opinion on the financial statements for the year ended December 31, 2017 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
 internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Mississauga, Ontario May 9, 2019 CHARTERED PROFESSIONAL ACCOUNTANTS
LICENSED PUBLIC ACCOUNTANTS

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STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31				2018			2017
		Unrest	ricted	Restric	ted Funds	Total	Total
		General Fund	Capital	Board	Discovery		
			ASSETS				
Current							
Cash and cash equivalents		\$ 63,552	\$ -	\$ -	\$ -	\$ 63,552	\$ 40,201
Investments	note 5	-	=	37,342	-	37,342	37,020
Accounts receivable		2,787	-	-	-	2,787	900
Sales tax receivable		11,420	-	-	-	11,420	3,147
Inventory		258	-	=	-	258	614
Prepaid expenses		3,755	-	-	-	3,755	1,227
Barter account	note 6	-		-	-		-
		81,772		37,342	=	119,114	83,109
Investments	note 5	-			103,494	103,494	111,463
Capital assets	note 7	-	23,667	-		23,667	26,297
Permanent collection	note 8	-	-		1	11	-
		\$ 81,772	\$ 23,667	\$ 37,342	\$ 103,495	\$ 246,276	\$ 220,869
			LIABILITIES				
Current							
Accounts payable		\$ 3,508	\$ -	s -	S -	\$ 3,508	\$ 4,285
Source deductions payable		3,782	-	-	-	3,782	5,815
Deferred revenue	note 9	63,897	-	_	-	63,897	38,412
		71,187	_		-	71,187	48,512
		N	MEMBERS' FUN	DS			,
Allocated reserves	page 5	10,585	23,667	37,342	103,495	175,089	172,357
		\$ 81,772	\$ 23,667	\$ 37,342	\$ 103,495	\$ 246,276	\$ 220,869

Approved on behalf of the Board:

Director

Andrew Forbes

Director

THE MISSISSAUGA HERITAGE FOUNDATION INCORPORATED STATEMENT OF FUNDS BALANCE

TRANSACTIONS FOR THE YEAR ENDED DECEMBER 31, 2018

	Unrestricted				Restricted Funds					Total		
	Gen	General Fund		Capital		Board		Discovery				
Fund balance, beginning of year	\$	(2,423)	\$	26,297	\$	37,020	\$	111,463	\$	172,357		
Excess (shortfall) of revenue over expend for the year (page 6)	diture	(622)		-		322		3,031		2,731		
Record permanent collection		-		-		-		1		1		
Transfer		11,000		-		-		(11,000)		-		
Amortization		2,630		(2,630)		-		-		-		
Fund balance, end of year	\$	10,585	\$	23,667	\$	37,342	\$	103,495	\$	175,089		

TRANSACTIONS FOR THE YEAR ENDED DECEMBER 31, 2017

		Unrestricted				Restri	Total			
	Gen	General Fund		Capital		Board		Discovery		
Fund balance, beginning of year	\$	8,677	\$	16,819	\$	36,498	\$	104,676	\$	166,670
Excess (shortfall) of revenue over expenditu for the year (page 6)	re	(1,622)		-		522		6,787		5,687
Capital asset purchases		(9,478)		9,478		-		-		; - ;
Fund balance, end of year	\$	(2,423)	\$	26,297	\$	37,020	\$	111,463	\$	172,357

STATEMENT OF FUNDS REVENUE AND EXPENDITURE

FOR THE YEAR ENDED DECEMBER 31			2018	Tatal	2017
	Unrestricted General Fund	Board	ed Funds Discovery	Total	Total
Revenue					
Grants					
The Corporation of the City of Mississauga					
Operating	\$ 230,000	\$ -	\$ -	\$ 230,000	\$ 225,000
Community Foundation	21,655	-	-	21,655	22,75
Mississaugas of the New Credit First Nation	3,900	-	.=	3,900	-
Trillium Foundation	14,650	-	:=	14,650	40,43
Wages	28,794			28,794	23,36
Total grants	298,999			298,999	311,55
Other revenues					
Awards night	36,933	-	_	36,933	38,46
Barter donations	24,010	-	_	24,010	29,18
Carassauga Canada Pavilion	25,887	-		25,887	-
Donations in kind	15,741	-	3 	15,741	13,79
Donations	5,488	_		5,488	2,04
Education	2,585	-	_	2,585	5,22
Fund raising	6,218	-	-	6,218	10,65
Gift shop	1,190	-	-	1,190	1,20
Interest	16	322	3,031	3,369	7,31
Memberships	1,825	-	-	1,825	2,53
Other income	3,188			3,188	3,76
Total other revenues	123,081	322	3,031	126,434	114,16
	422,080	322	3,031	425,433	425,71
Expenditure					
Audit and legal	2,702	-	-	2,702	2,59
Amortization	2,630	-	-	2,630	-
Awards night	19,718	-	-	19,718	27,37
Awards night - barter expenditures	16,561	-	-	16,561	16,81
Awareness	39,549	=	-	39,549	11,95
Community Foundation expenses	5,489	-	! =	5,489	19,53
Conservation	450	-	=	450	3,05
Donation in kind expenditure	15,741	-	1-	15,741	13,79
Education	16,786	-	-	16,786	15,10
Fund raising	1,121	-	-	1,121	11,11
Membership	1,312	-) -	1,312	54
Occupancy costs	11,134	-	-	11,134	12,23
Office supplies and expenses	20,788	-	-	20,788	26,83
Purchases for resale	223	-	1-	223	69
Rent note 4	2	-	-	2	
Salaries and benefits	256,394	-	: - :	256,394	248,81
Telephone	3,243	-	: - :	3,243	3,27
Travel	1,064	-	-	1,064	1,58
Trillium expenses	7,795			7,795	4,71
	422,702	-	-	422,702	420,02
Excess (shortfall) of revenue over expenditure	£ //22	c 222	£ 2.021	£ 2721	¢ 5.70
for the year	\$ (622)	\$ 322	\$ 3,031	\$ 2,731	\$ 5,68

THE MISSISSAUGA HERITAGE FOUNDATION INCORPORATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31		2018	2017		
Cash provided (used) by					
Operating activities					
Excess of revenue over expenditure for the year	\$	2,731	\$	5,687	
Item not involving cash - amortization		2,630		-	
		5,361		5,687	
Changes in non-cash working capital balances		•			
Accounts receivable		(1,887)		(107)	
Inventory		356		181	
Sales tax receivable		(8,273)		11,997	
Prepaid expenses		(2,528)		803	
Accounts payable		(777)		(204)	
Source deductions payable		(2,033)		(333)	
Deferred revenue		25,485		(2,189)	
		15,704		15,835	
Investing activities					
Capital asset purchases		:=:		(9,478)	
Increase in cash for the year		15,704		6,357	
Cash and short term investments, beginning of year		188,684		182,327	
Cash and short term investments, end of year	\$	204,388	\$	188,684	
Represented by					
Cash and cash equivalents	\$	63,552	\$	40,201	
Investments	-1	140,836		148,483	
	\$	204,388	\$	188,684	

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. Nature of Foundation

The Mississauga Heritage Foundation Incorporated (Foundation) was established in 1960 to identify, research, promote and encourage awareness of the diverse heritage resources relating to the City of Mississauga.

The Foundation is exempt from income taxes as a registered charity under the Income Tax Act. Accordingly no income taxes are provided for in these financial statements.

General Fund

The General Fund balance represents funds which have been allocated to specific capital and ongoing projects.

Capital Fund

This Fund represents the amount invested in capital assets.

Board Fund

The Fund is board restricted for the purpose of special projects.

Discovery Fund

Investment income earned on this fund is to be used to operate the Discovery centre.

2. Significant accounting policies

Change in accounting policy

The Foundation has changed its policy to record the Permanent Collection at a nominal value.

Basis of Accounting

The financial statements of the Foundation have been prepared for the Members in accordance with Canadian accounting standards for not-for-profit organizations. The Foundation follows the restricted fund basis of accounting.

The financial statements have been prepared on the accrual basis of accounting, except for donations, memberships and corporate sponsors which have been recorded on a cash basis of accounting.

Disclosure and use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. These estimates are reviewed periodically, and as adjustments become necessary, they are reported in earnings in the period in which they become known.

Significant items requiring estimates -

- allowance for bad debts
- capital asset useful life and amortization

Cash and cash equivalents

Cash and cash equivalents include cash, and those short-term money market instruments that are readily convertible to cash with an original term of less than 90 days.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2018

2. Significant accounting policies (continued)

Investments

Investments consist of equity linked notes, carried at amortized cost, mutual funds and savings accounts that are carried in the financial statements at fair value. Fair value is estimated based on quoted market values. Investment income includes interest on the equity linked notes, and realized and unrealized gains and losses on other investments.

Inventory

Inventories are valued at the lower of cost or market.

Capital Assets

Capital assets are recorded at cost and are amortized over their useful lives as follows -

Web site - 5 years straight line method

Capital assets are tested for impairment if events or changes in circumstances indicate that the carrying amount exceeds the fair value. The impairment test consists of a comparison of the fair value of the unamortized assets with their carrying amount. When the carrying amount exceeds the fair value, an impairment loss is recognized in an amount equal to the excess.

Permanent Collection

The costs associated with the contributed works and valuable papers, including appraisal fees, shipping costs, storage fees, etc., are reported as programming and acquisition costs and are recognized when the deed of gift is signed and the appraisal completed. The collection is reported at nominal value on the balance sheet.

Revenue recognition

Grants are recorded as revenue when earned under the terms of the grant.

Memberships, donations, education, awareness, conservation and fund raising revenues are recorded when received.

Gift shop sales are recorded at the time of the sale.

Donations in Kind

Volunteers contribute their time to assist the Foundation in carrying out its activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

The Foundation receives contributed materials, including barter dollars, the fair value of which may or may not be reasonably determinable. Contributed materials are recognized as donations when fair value can be determined.

Financial instruments - recognition and measurement

Financial assets and financial liabilities are initially recorded at fair value. The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of operations. Financial assets are tested for impairment when change in circumstances indicate that the asset could be impaired. Transaction costs are expensed for items remeasured at fair value at each balance sheet date and charged to the financial instrument for those measured at amortized cost.

Funding disclosure

The Foundation is dependent on grants, donations and investment returns to fund its charitable activities and the Board manages these activities and makes adjustments to them based on the funds available.

There were no changes in the Foundation's funding approach during the current year.

The Foundation has no externally imposed restrictions on its activities.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2018

3. Financial instruments

Risk disclosures

The main risks to which the Foundation's financial instruments are exposed are as follows -

Credit risk

The Foundation is exposed to credit risk. The Foundation's receivables are accounts receivable and sales taxes receivable which are from the Government of Canada; accordingly, the risk of non-collectability is low. Furthermore, the Foundation provides for any non-collectible accounts. Management has assessed the risk as low.

Liquidity risk

The Foundation is exposed to liquidity risk. Liquidity risk is the risk that the Foundation is not able to meet its financial obligations as they fall due. Management has assessed liquidity risk as low given the makeup of its accounts payable and has provided sufficient funding to fulfill its obligations.

Market risk

The Foundation is exposed to market risk. Market risk arises from the possibility that changes in market prices will affect the value of the financial instruments of the Foundation. The Foundation's investments are subject to market risk; accordingly, market risk is considered high.

Interest rate risk

The Foundation is exposed to interest rate risk. The Foundation has minor cash balances and no interest bearing debt. The Foundation's current policy is to invest excess cash in a money market fund issued by its banking institutions; accordingly, there is exposure to interest rate fluctuations.

Sensitivity analysis

As at December 31		2018		2017			
	Carr	ying amount	%	Carry	ving amount	%	
Cash and cash equivalents	\$	63,552	26%	\$	40,201	37%	
Investments		140,836	54%		37,020	32%	
Accounts receivable		2,787	1%		900	1%	
Sales tax receivable		11,420	5%		3,147	3%	
Inventory		258	0%		614	1%	
Prepaid expenses		3,755	2%		1,227	1%	
Other asset - barter account		-	0%		-	0%	
Capital		23,667	11%		26,297	25%	
Permanent collection		· 1	1%		-	0%	
Total assets	\$	246,276	100%	\$	109,406	100%	
Accounts payable	\$	3,508	1%	\$	4,285	2%	
Source deductions payable		3,782	2%		5,815	3%	
Deferred revenue		63,897	26%		38,412	17%	
Net assets		175,089	71%		172,357	78%	
Total funds and liabilities	\$	246,276	100%	\$	220,869	100%	

The Foundation manages its risk through the overseeing of these investments by both the finance committee and the Foundation's external advisors. Changes are made to the investments as required.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2018

City of Mississauga - funding and lease

The terms of the muti-year operating funding agreement provide for the Foundation to manage the operations for a term from January 1, 2018 to December 31, 2020 with option to renew by The City.

The Foundation moved its premises from Mississauga City Hall to the Robinson-Adamson Grange, a historical home owned by the City of Mississauga, during 2004. These premises are provided by the City of Mississauga under a management and operation agreement for a term of five years which ends November 30, 2019 for an annual fee of \$2.00. The Foundation is responsible for specific maintenance and operating costs of these premises.

5. Investments

As at December 31	20	18	2017			
	Cost	Market	Cost	Market		
Fixed income Equity linked investment	\$ 37,342 103,494	\$ 37,342 103,494	\$ 37,020 111,456	\$ 37,020 111,463		
Equity linked investment	\$ 140,836	\$ 140,836	\$ 148,476	\$ 148,483		

The equity linked investment principal is guaranteed if the investment is held to maturity, July 28, 2023. The value of this investment if cashed at December 31, 2018 would be \$93,176. It is the intention of the Board to hold the investment to maturity where the investment principal is below the investment market value.

All of the Organization's investments are included in Level 1 hierarchy whereby fair value is determined by reference to quoted prices in active markets for identical assets and liabilities.

6. Barter account	2018			
Balance, beginning of year Amounts received during the year Amounts deferred during the year Amount spent during the year	\$	- 45,789 (21,649) (24,140)	\$	- 43,211 (14,024) (29,187)
Balance, end of year	\$	-	\$	-
Represented by Barter asset at end of year Amounts deferred at end of year	\$	96,074 (96,074)	\$	74,425 (74,425)
	-\$		Ψ	

From time to time, the Foundation receives donations of barter dollars into the general fund. These donations are recorded at fair value and are being recognized as revenue when spent.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2018

7. Capital assets

As at December 31 2018					2017				
Mala sta		Cost		Accumulated Amortization		Cost		cumulated nortization	
Web site	\$	26,297	\$	2,630	\$	26,297	\$		
Cost less accumulated amortization			\$	23,667			_\$_	26,297	
8. Permanent Collection As at December 31						2018		2017	
Insured value					\$	281,696	\$	281,696	

9. Deferred revenue

	Deferred amount Beginning of year		Amounts Received		Recognized as Revenue		Deferred amount	
Community Foundation	\$	17,602	\$	31,390	\$	21,655	\$	27,337
Meadowvale Village project		1,379		-		-		1,379
Ontario Trillium Foundation		18,431		29,300		14,650		33,081
Mississaugas of the New Credit First Nation		1,000		5,000		3,900		2,100
	\$	38,412	\$	65,690	\$	40,205	\$	63,897

From time to time, the Foundation receives funds restricted for a specific use into the general fund. In accordance with the restricted fund accounting principles adopted, any such funds not spent at year end are classified as deferred revenue and brought into income during the year when the related expenditures are made.